

Building Control Systems



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TO: Authorized System Distributors
 Authorized Controls Integrators
 Building Control Specialists
 Building Controls Associates
 Honeywell Sales Representatives

FROM: Torrey McNallan, Product Marketing Manager

SUBJECT: WEBS-AX Security 201 Controller Exchange Program

BULLETIN: 14-0056

WEBS-AX Enterprise Security Controller 201 Exchange Program

The SEC-H-201/U WEBS-AX Security controller was introduced in 2007. At the time, this platform was a good product on which to deliver the original stand-alone Web-Based security application. However, over time the security application has grown in both features and complexity and the SEC-H-201/U is no longer suitable to run the latest WEBS-AX Enterprise Security application.



An exchange program has been created to allow customers that purchased an SEC-H-201/U security controller the opportunity to exchange them for an SEC-H-602 security controller at a reduced price vs. purchasing a new SEC-H-602 security controller.

All SEC-H-201/U security controllers that are licensed for WEBS-AX Enterprise Security 2.2 qualify for the replacement program. If the SEC-H-201/U is not licensed for WEBS-AX Security 2.2, the revision upgrade part will need to be ordered as well (SEC-H-J-REV/U). All replacement SEC-H-602 controllers purchased as a part of the exchange program will be licensed for 16 readers. This exchange program will be offered through **March 31, 2015**.

Example Customer Ordering Scenarios

Scenario 1 – If you have a SEC-H-201/U controller licensed for WEBS-AX Enterprise Security 2.2 (Niagara^{AX} version 3.6) and you would like to replace with a SEC-H-602 controller as a part of the exchange program.

- Order SEC-H-602 WEBS-AX Security controller with the **SECJ2EXC** exchange program code on the purchase order and include the completed [SEC-H-201/U Controller Exchange Form](#). The replacement SEC-H-602 WEBS-AX Security controller will be licensed for 16 readers.

Part	Trade Base Price (USD)
SEC-H-602	\$1,699.99
Total	\$1,699.99

Scenario 2 – If you have a SEC-H-201/U controller that is licensed for WEBs-AX Enterprise Security 2.1 (Niagara^{AX} version 3.5) and you would like to replace with a SEC-H-602 controller as a part of the exchange program.

- Order SEC-H-602 WEBs-AX Security controller, SEC-H-J-REV/U Security Controller Revision Upgrade with the **SECJ2EXC** exchange program code on the purchase order and include the completed [SEC-H-201/U Controller Exchange Form](#). The replacement SEC-H-602 WEBs-AX Security controller will be licensed for 16 readers.

Part	Trade Base Price (USD)
SEC-H-602	\$1,699.99
SEC-H-J-REV/U	\$410.00
Total	\$2,109.99

Station Copy Process

The process to copy the station from the SEC-H-201/U controller that is being replaced to the replacement SEC-H-602 controller is explained in the [Security-201 Station Copy Process](#) document that is posted on the Buildings Forum. You will need access to the Buildings Forum to download the document.

Frequently Asked Questions

1. What are the requirements for a SEC-H-201/U controller to be eligible for the exchange program?
 - a. Only the SEC-H-201/U controllers currently licensed for WEBs-AX Enterprise Security 2.2 (Niagara^{AX} version 3.6) are eligible for the exchange at the reduced price.
 - b. The older version SEC-H-201/U controllers can be exchanged using this program if the purchase order includes the SEC-H-J-REV/U revision upgrade option for each older version controller to be exchanged.
2. How do I order a SEC-H-602 controller to exchange with my current SEC-H-201/U controller?
 - a. When placing the order for the SEC-H-602 controller, include the promotion code **SECJ2EXC** on the PO. Refer to the [SEC-H-201/U Controller Exchange Form](#) for detailed instructions regarding placing orders for this program. You will need access to the Buildings Forum to download the form.
3. What is the price of the SEC-H-602 controller when purchased as a part of the SEC-H-201/U exchange program?
 - a. US Trade Base (USD): \$1,699.99
4. The SEC-H-602 controller comes with two (2) readers included in the license. How many readers will be included with the exchange program?
 - a. The SEC-H-201/U controllers are licensed for sixteen (16) readers. All SEC-H-602 controllers provided under the exchange program will be licensed for sixteen (16) readers.

5. Do I need to return the SEC-H-201/U that I am replacing?
 - a. Please dispose of the SEC-H-201/U that is being replaced using a locally approved disposal process. If you do not have a suitable local disposal process, you may ship the SEC-H-201/U controller, for disposal to the following address:

TRIDIUM, INC.
2256 DABNEY ROAD, SUITE C
RICHMOND, VA 23230
ATTN: SECJ2EXC

Marketing Materials and Technical Literature

Following documents have been added as New to (<http://customer.honeywell.com>)

Form Number	Description	Literature Type	Location
31-00012	SEC-H-602 and SEC-H-616 Security Controller	Install Instructions	B2B
31-00011	WEBs-AX Security SEC-H-602 and SEC-H-616 Controllers	Specification Datasheet	B2B
95-7749	SEC-H-R2R/U Installation Instructions	Install Instructions	B2B
74-4060	SEC-H-RIO/U Installation Instructions	Install Instructions	B2B
95-7748	Small Security Enclosure SEC-ENC-H-3/U	Install Instructions	B2B
95-7747	SEC-ENC-H-1/U, SEC-ENC-H-1NP/U, SEC-ENC-H-2/U, and SEC-ENC-H-2NP/U Medium and Large Enclosures	Install Instructions	B2B

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